

10 Most Commonly Asked Questions

1) How much does it cost to get started?

There is no cash outlay! You simply hold a starter show and the kit is yours. Plus when your show exceeds \$300 in sales, you get to pick more product as well.

2) How many shows do I need to do each week?

To get started, PartyLite® only requires you to try 6 shows within your first 2 weeks of business. After that, it's up to you! No one will tell you how many shows you need to do. That is part of being your own boss.

3) How do I learn what to do?

You have many tools available to you. To name a few, you are provided with 2 free trainings each month as well as a manual with step-by-step instructions on everything you need to know about your business. You are encouraged to observe at least one show before you start and one after you've held a few shows, because the best training is right on the job!

4) How often will I be paid?

PartyLite® has a weekly pay period. You are paid 25% commission on your shows submitted each week; and when your sales exceed \$1800 in a calendar month, you receive another 7% bonus check! That's 32%! Plus, you have the option to increase that to 38% through our leadership program. Examples based on company show average of \$300 in sales:

1 show/week = \$75 income/week
= \$300/month
2 shows/week = \$150 income/week
= \$768/month (incl. bonus)
3 shows/week = \$225 income/week = \$1152/month (incl. bonus)
AND SO ON...

5) Are there any inventories or deliveries?

NO!!! PartyLite® provides delivery via UPS directly to the hostesses, saving you valuable time and the expense of investing and storing inventory at your home!

6) How do I get my first bookings?

I will help you with that. Just start making a list of everyone you know...Just like a wedding or holiday card list, and share the exciting news of your new business with them! They will be getting to shop for free when they help you get started and you will be meeting new people who want to do the same.

7) What if I don't like it?

I know this has been the most fun job I've ever had, but should you decide it's not for you, then you simply stop. You keep your income, your kit, and any additional product you earned! And, you can start back up at any time you choose.

8) What makes PartyLite® different from other direct selling companies?

Because there is no investment, everyone has an equal opportunity of being successful. PartyLite® has the best hostess program in the business, which assures that you always have business. The product is guaranteed and made from the best quality materials to assure 100% customer satisfaction. Plus, candles are consumable. You will always have repeat business! The product sells to everyone! Women, men, teenagers, and retirees love candles. You have an unlimited market. Which means, unlimited income.

9) How quickly can I advance to higher income levels?

This is up to you! Everyone has their own individual pace. So, based on the pace you choose to build your business, your income grows accordingly. Our first level, called Unit Leader paid an average of \$18,000 last year. This is considered a very part-time position as is attainable in 3-6 months of business. Then our middle management level called Group Leader, pays an average of \$36,000 per year which is attainable in 1-2 years. One of our top positions pays over \$245,000 on the average and is attainable in 3-4 years (although some have done this sooner). What could you do with \$245,000 per year?

10) What is the worst thing that could happen if I do try this?

The worst thing that could happen is not to try it. You have the perfect opportunity to be your own boss without risk or investment. Had I not tried it, I would not have been able to have all those wonderful extras that extra income provides. You begin to earn income from day 1 and even if you decide to stop, you will still be ahead of the game because you will not have invested any money and would have gained income, product, and great new friends. PartyLite® has the highest consultant retention rate, the highest paid consultants, and the highest show averages.

Now I have a question for you...

What is holding you back?

Take fear and throw it out and take a chance on an opportunity of a lifetime. I know I'm glad I did!