



Meet Me at the HOP!

Special Edition Bunnyvention 2002



I have an apology to make to all of our representatives about this issue of Bunnyvention 2002. I am unable to bottle all of the weekend into this one newsletter. We laughed, we cried, we whooped and we hollered. We had such fun but more than that we had a family reunion, we celebrated success and we enjoyed wonderful training. It was so much information to cram into our short time together. I know a lot of companies have longer conventions but as for me I hate to leave my kids and I am happy to cram it all in and maximize our time. We can sleep later, right? I am often standing on stage when it hits me where I am. If you had known me just a short couple of years ago you would have thought, "She's a stay at home Mom with 3 kids and

looks like she has a lot of energy." I would have seemed a whole lot like you. So there I was on stage and I looked out at all of your faces. Faces filled with hopes and dreams. Faces filled with excitement. Faces just like mine. We have such a huge opportunity to make a difference. We are all ordinary, we just have to realize we are extra ordinary. We are confident women. We need to carry it with us wherever we go. Our reputation and self respect are so valuable and no one can take them from us but ourselves. Do not kid yourselves; we own it, we have rights to it, and we give it away or we protect it. We are in charge and if you are not, I give you permission right now to take it back!

This is our moment. This is our time. We have such a great year ahead of us all. Whether you

have been with us 3 weeks or from the beginning, you can be a part of it all. Our first Bunnyvention was fun and we were inspired, our second year was just 3 days before Sept 11 and we were crushed. This is really our first year that you will enjoy the full spectrum of benefits for your business. Take time to share if you were there. If you were

not there get with somebunny who was. Plan to attend next year. You are a part of the family, too!



Your New Queens for 2002

Queen of the Bath:

Margaret Hill ER (left)

Queen of Sponsoring:

Jenn Nunley MR (Right)

Queen of Sales:

Debi Agee ER (lower right)





HONEY AND THE BUNNIES!!!

Your fearless leaders from right to left:
 Helen Chaney, Georgia State Director; (top) Margaret Hill, Oklahoma State Director and ER; Michele Ward, Missouri State Director; Kelly Hicks, Wisconsin State Director; Honey; Debi Agee, ER and MO Area Director; Kathleen Douglas, ER; Tracy Elston, Kansas State Director; Tammy Bechtel, ER; (bottom row) Jeanene Volmert, ER in the purple hair and Nancy in the middle.
 You can join us next year for a special leadership award and dinner ceremony by stepping into leadership this year!

Star Fish Recipient 2002: Dawn Micheal

Honorable mention for over all

TOP SALES

- Laina Tryon
- Tammy Bechtel
- Kathly Austin
- Michelle Thomas
- Tracy Elston

TOP SPONSORING

- Alison Provincher
- Debi Agee
- Tammy Bechtel
- Traci Hall
- Jodie Clinkenbeard

Variety Show Winners:

Grand Prize:

Debbie Merrit and Rusty

2nd Place: Kathleen Douglas

3rd Place: Leslie Weathermon and the ready girls:

Tracy Woodruf, Christy Mc Kee, Anita Vaught



Trip winners

Family Condo in Destin, FL

- Laina Tryon
- Christi Shultz
- Tammy Alumbaugh
- Jeanene Volmert
- Laura Oestreich
- Lisa Mowery
- Laurel Orr
- Kathleen Douglas
- Mindy Howerton
- Marissa Phillips
- Christy Gardner
- Traci Hall
- Debi Agee
- Margaret Hill



Fabulous speakers such as Professor Agee and General Jeanene!

Thank you to all of our round table leaders and speakers. We also enjoyed Belinda Ellsworth. Check out her web store at www.stepintosuccess.com

**New Executive Representative!
 Kathleen Douglas of Ozark, Mo!!**

8 Day Cruise of St. Thomas, St. Croix and San Juan!!

- Margaret Hill (4 trips)
- Debi Agee (2 trips)
- Tammy Bechtel (2 trips)
- Alison Provencher (2 trips)
- Jenn Nunley (2 trips)
- Kathy Austin (2 trips)
- Jodie Clinkenbeard (2 trips)
- Tracy Elston (2 trips)
- Tyra Bryan (1 trips)

Even Hallie shared a bit of wisdom and a kernel of corn with us!



New Products

New Programs

New Training



Check out the new catalog and the new web store for information
 New products are
 Country Bunny Bath and Body Day planners
 New Blue Logo Hensley will replace the white sweatshirt!

Collectable limited edition Americana tin in honor of Sept 11.
 Filled with product the tin will really boost your spa show sales at only \$22.00.

Thanks to a special bunny & her encouragement, we are updating and keeping the Spring gift crate and I rename it the Perfect Pink Gift Crate. Check it out on Bunnymart and the web.



New Pearberry Pink Wave Glycerin soap with a wave of moisturizing pink glycerin.

A Spray-On Leave-In Conditioner for any hare out there.

New Hip Hop pearberry glitter lotion bar. Lotion bar that is HIP!

Kid's Ooey Goey Bath Paints. Banana yellow and blueberry blue. The two cute jars come with a fun foam brush.



Finally, Body Butter in a 4 oz tube in Fresh Melon, Oatmeal Milk and Honey, and Pearberry. Squeeze into the holidays with style!

Hostesses get a new program!

It is time to grab a hostess and go!

Our new program is designed for repeat business and hostess satisfaction. Belinda Ellsworth urged me to make a change and I try to always be open to the best ideas and I loved this one. Now hostesses can enjoy a 10% shopping spree in the catalog for shows over \$100. When a show reaches \$200 they start earning 1/2 price items for every \$100 in sales.

Booking gifts:

When a hostess has 2 friends that book from her show, she will earn a wonderful hostess book-

ing gift you can purchase from the Hutch for a fraction of retail. You may purchase one from the Hutch as a demo for your hostesses. To redeem, use a form that is available in your DOC library or by calling the Hutch.



Spa Bowl program gives your new recruit the extra tools she needs to soar to the top. You will find an on line flyer available with all the details to help your new bunnies fly. You can

also earn a new spa bowl when your sponsor 5 during the promotion and after sponsoring 10, you will enjoy a CBBB Spa Robe. After 15 you can choose from an additional robe or spa bowl! Hare's to hoppin' through the holidays!!



You are always a winner with Country bunny. What a celebration of talent!

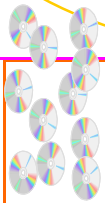


Reach for the stars with me in 2003!



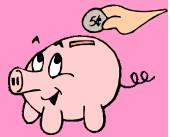
NEWS FLASH.... BUNNIES HEADED TO PUERTO RICO!!

We had hoped to be in Puerto Rico by Christmas and what a nice, early Christmas gift! We do not have the manual in Spanish as of yet but it is muy importante! Alison Provencher asked if we could sell in Puerto Rico. Just think what you can get if you ask. We are a team and soon to be a bilingual team!
Adios!!



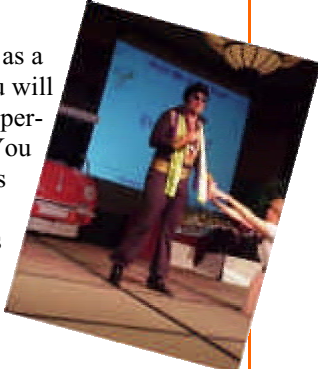
Country Bunny is heading up the frontier with our handbook on CD ROM. You will be able to enjoy music, a flash presentation of the best opportunity available anywhere, access to the web site, documents, policies and procedures and much more. One of the most exciting parts is the On your Way in 60 Days program right on the cover. Your new recruits will be off and running in no time!
We treated the Bunnies at convention to a preview and they will enjoy a free copy when they become available. Just another way we celebrate!

Stash your Cash for Bunnyvention 2003. You can easily stash all the bunny money you will need for next year so you won't miss the training, excitement and education of *Reach for the Stars With Me in 2003!* You will find an easy to use form in your library, simply fill it out turn it in and you are on your way to saving your money to attend Bunnyvention. See the details in your doc library today to stash your cash for tomorrow.
I told you I could not get all the magic of Bunnyvention in a newsletter. I know the best way to maximize your time and energy is to be there in person. We are saving a spot for you next year. We will be Reaching for the Stars and I know you **are** one. See you on stage!



New Bump Comp Plan!!

Check out the new comp plan. This program begins as a permanent part of our program on September 1. You will see those wonderful personal bump commissions on personal sales on your September commission check. You can achieve extra personal commission for your sales each month based on your level of achievement. There is a wonderful example of Bump commissions in the opportunity section of the website. Share it with a friend today to have a new business partner tomorrow!



Check out the new website. It really is your bath and body store. We wanted a fresh look ready for you to send customers and it is proven to increase sales. If you do not have web services, you are missing an incredible opportunity to build your business.



A very special bunny has come to town all the way from Russia.

You can adopt this cute little bunny and the proceeds will go to the orphanage at Cherrybonava, Russia where Anya Bogart is from. They have no playground equipment and with 5 months of winter each year, they will need lots of medicine, warm clothes and attention. We bunnies have a big heart. Please purchase an Adopt-A-Bunny for only \$20 and the proceeds will go to the orphans. We have a limited supply so please help us sell the rest of the bunnies.

We sold 114 at Bunnyvention and have only 150 more to sell. Please lend these wonderful children a hand. I will personally sign all bunnies on the skirt before they are sent to their new homes. On a personal note we will be leaving for Russia on Sept 5 to bring Anya home. Please keep us and our 3 boys in your prayers.

